CITY OF VACAVILLE

APARTMENT VACANCY AND RENT SURVEY

as of

OCTOBER 1, 2011

Prepared by:

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I. BACKGROUND

Each year the Department of Housing and Redevelopment (DHR) surveys the Vacaville apartment rental housing stock to determine the availability of apartment rental housing within the local community. The survey does not consider: 1) single-family dwellings that are rented; 2) multi-family units (condominiums) that are owner-occupied; 2) rental properties with less than four units; or 3) apartments with restricted rents. Units with restricted rents are not included for two reasons: 1) including the lower rents would prevent an accurate determination of median rent levels for market-rate units; and 2) the purpose of this survey is to determine the climate of the rental market in order to respond to requests to convert apartments to condominiums. Since these affordable housing units have long-term affordability agreements that prevent them from being converted to condominiums, they are not included.

DHR conducted its annual survey of the vacancy and monthly rent levels of apartment-type rental units in the City of Vacaville as of October 1, 2011. At that time, there were 6,111 apartment units in the City of Vacaville. This is down from last year due to the conversion of some units to condominiums and the exclusion of properties with less than four units. Of the 6,111 units, 1,154 units were not included in the survey because they have restricted rents (678 units owned by Vacaville Community Housing (VCH) and/or the Bay Development/VCH Partnerships, 228 units at Saratoga Senior, 56 units at Autumn Leaves, 46 units at Twin Oaks, 60 units at Vacaville Senior Manor, and 86 units owned by the Vacaville Redevelopment Agency (which will be transferred to a non-profit housing corporation for ownership and management)). Therefore, 4,957 units were surveyed.

4,899 units responded to the survey out of a pool of 4,957 apartment rental units. Of the 4,899 available rental apartment-type units that reported, 83 were reported to be vacant and available for rent while an additional 98 units were reported to be vacant but unavailable for renting. These 98 are not included in the vacancy rate.

Units In Survey	Units Reported	Vacant Ready
4,957	4,899	83

II. SUMMARY OF VACANCY FINDINGS

Based upon data collected in this and previous surveys, the following statements may be made about the rental market in Vacaville:

A. Consolidated Vacancy Survey Results

- 1. The overall vacancy rate is 1.7%.
- 2. The overall level of vacancy decreased from the survey taken twelve months ago from 3.5% to 1.7%. There was a decrease in one-bedroom unit vacancies over the past year from 3.1% to 1.7%. There was a decrease in two-bedroom unit vacancies over the past year from 3.7% to 1.7%. The three-bedroom unit vacancies decreased from 3.5% to 1.2%.
 - a. The overall vacancy rate for 1-bedroom units is 1.7%.
 - b. The overall vacancy rate for 2-bedroom units is 1.7%.
 - c. The overall vacancy rate for 3-bedroom units is 1.2%.

B. Potential Causes

A vacancy rate of 3-5% is considered to be a balanced rental market and the current rate of 1.7% falls below this range. While units are not surveyed for potential reasons for vacancy, based on historical trends and current information, the following are possible reasons as to why there is a vacancy rate of 1.7%:

- former renters faced with unemployment (as Solano County's unemployment rate exceeds 11%) are unable to afford to rent a house and rent apartments instead, which are generally less expensive, thereby decreasing the availability of apartment rentals;
- former homeowners (foreclosed) are turning to apartments to meet their housing needs and also reduces the availability of apartment rentals;
- Households previously living in larger units, such as two- and three-bedroom units, are down-sizing to smaller, more affordable units;
- There has been a slight decrease in the number of apartments in the City of Vacaville due to conversion to condominiums.

C. Pre- and Post- 2000 Vacancy Analysis

Of the units eligible to be surveyed, there have been 1,241 multi-family market rate apartment units added in Vacaville since 2000, which represents 25% of all units surveyed in 2011. The majority of these units (980 units out of a total 1,241) can be classified as "high end" or "luxury" rental units. The rents for this classification are substantially higher. The higher levels of rent appear to no longer be as much of an influencing factor in the vacancy rate seen below for units built since 2000:

- a. The overall vacancy rate for units built prior to 2000 is 1.7%.
- b. The overall vacancy rate for units built since 2000 is 1.7%.
- c. The overall vacancy rate for all units combined (pre- and post- 2000) is 1.7%

III. VACANCY SURVEY RESULTS FOR THE PURPOSES OF THE CONDOMINIUM CONVERSION ORDINANCE

If the resulting vacancy percentage is less than three percent, in accordance with the Condominium Conversion Ordinance, the City deems there is a "severe rental housing shortage," and will not accept any applications for the conversion of existing multi-family housing into condominiums. During the last year, one apartment complex has converted to condominiums.

The city wide vacancy rate is determined to be **1.7%**; therefore, there is a severe rental unit housing shortage. The attached tables provide results of the recent survey, as well as historical vacancy data:

Table 1A	Overall Vacancy Rate
Table 1B	Vacancy Rate Analysis for Pre- and Post-2000 Built Units
Table 2	Vacancy Survey Results by Bedroom Size
Table 3	Historical Vacancy Rates – October 1, 1983 through October 1, 2011

TABLE 1A

OVERALL VACANCY RATE

	<u>10/1/01</u>	<u>10/1/02</u>	<u>10/1/03</u>	<u>10/1/04</u>	<u>10/1/05</u>	<u>10/1/06</u>	<u>10/1/07</u>	<u>10/1/08</u>	<u>10/1/09</u>	<u>10/1/10</u>	<u>10/1/11</u>
Total Available Units Surveyed	4,576	4,569	4,420	3,774	4,768	4,626	4,626	4,969	4,905	4,690	4,899
Vacant/Available for Rent	190	174	224	243	381	211	172	247	194	163	83
Vacancy Rate	4.2%	3.8%	5.1%	6.4%	8.0%	4.6%	3.7%	5.0%	4.0%	3.5%	1.7%

TABLE 1B

VACANCY RATE ANALYSIS FOR PRE AND POST 2000 BUILT UNITS

	Pre-2000 Units Constructed	Post-2000 Units Constructed	Consolidated 2011 Survey Results
Total Available Units Surveyed	3,658	1,241	4,899
Vacant/Available for Rent	62	21	83
Vacancy Rate	1.7%	1.7%	1.7%

TABLE 2

VACANCY SURVEY RESULTS BY BEDROOM SIZE

ONE BEDROOM	<u>10/01</u>	<u>10/02</u>	<u>10/03</u>	<u>10/04</u>	<u>10/05</u>	<u>10/06</u>	<u>10/07</u>	<u>10/08</u>	<u>10/09</u>	<u>10/10</u>	<u>10/11</u>
Total Units Reported	1,715	1,846	1,845	1,601	1,860	1,864	1,798	1,901	1,902	1,963	1906
Vacant/Available for Rent	56	52	84	89	140	73	62	89	92	57	32
Vacancy	3.3%	2.8%	4.6%	5.6%	7.5%	3.9%	3.4%	4.7%	4.8%	3.1%	1.7%
Vacant/Not Available	0	0	0	0	0	0	0	7	56	28	31
TWO BEDROOM	<u>10/01</u>	10/02	10/03	<u>10/04</u>	<u>10/05</u>	<u>10/06</u>	<u>10/07</u>	10/08	10/09	<u>10/10</u>	<u>10/11</u>
Total Units Reported	2,672	2,547	2,424	2,052	2,731	2,565	2,658	2,842	2,809	2,986	2829
Vacant/Available for Rent	133	110	133	137	227	126	101	146	94	100	49
Vacancy	5.0%	4.3%	5.5%	6.7%	8.3%	4.9%	3.8%	5.1%	3.3%	3.7%	1.7%
Vacant/Not Available	0	0	0	0	0	0	0	23	54	42	67
THREE BEDROOM	<u>10/01</u>	10/02	10/03	<u>10/04</u>	<u>10/05</u>	<u>10/06</u>	<u>10/07</u>	10/08	10/09	<u>10/10</u>	<u>10/11</u>
Total Units Reported	189	176	151	121	177	197	170	179	194	172	164
Vacant/Available for Rent	1	12	7	17	14	12	9	12	8	6	2
Vacancy	0.6%	7.0%	4.6%	14.0%	7.9%	6.1%	5.3%	6.7%	4.1%	3.5%	1.2%
Vacant/Not Available	0	0	0	0	0	0	0	17	2	2	0

TABLE 3

HISTORICAL VACANCY RATES OCTOBER 1, 1983 THROUGH OCTOBER 1, 2011

(All Units Vacant & Ready)

<u>DATE</u>	VACANCY RATE
October 1983	2.5%
October 1984	1.8%
October 1985	1.9%
October 1986	14.3%
October 1987	6.2%
October 1988	2.7%
October 1989	2.3%
October 1990	3.1%
October 1991	3.0%
October 1992	3.2%
October 1993	4.4%
October 1994	4.3%
October 1995	3.0%
October 1996	3.4%
October 1997	4.0%
October 1998	2.2%
October 1999	1.0%
October 2000	1.6%
October 2001	4.2%
October 2002	3.8%
October 2003	5.1%
October 2004	6.4%
October 2005	8.0%
October 2006	4.6%
October 2007	3.7%
October 2008	5.0%
October 2009	4.0%
October 2010	3.5%
October 2011	1.7%

IV. RENT LEVEL SURVEY

The rent level survey determined that median rent levels for all bedroom types demonstrated some change during the past year. The median rent is the midpoint of a set of rents. For example, if the median rent for a one-bedroom unit is \$925/month, one half of the units rent for less than \$925/month and one half of the units rent for more than \$925/month.

- 1. Median rent levels for all one-bedroom units surveyed (1,906) demonstrated a \$25, or 2.6% increase from the previous survey period. The median rent for all one-bedroom units is \$950.
 - ✓ When considering only one-bedroom units (1,405) built prior to 2000, the median is \$945.
 - ✓ When considering only one-bedroom units (501) built since 2000, the median rent is **\$1.215**.
- 2. Median rent levels for all two-bedroom units surveyed (2,829) demonstrated a \$17, or 1.6% decrease from the previous survey period. The median rent for a two-bedroom unit is \$1,103.
 - ✓ When considering only two-bedroom units (2,153) built prior to 2000, the median rent is \$1,050.
 - ✓ When considering only two-bedroom units (676) built since 2000, the median rent is \$1,465.
- 3. Median rent levels for all three-bedroom units surveyed (164) demonstrated a \$35, or 2.7% decrease from the previous survey period. The median rent for a three-bedroom unit is \$1,300.
 - ✓ When considering only three-bedroom units (100) built prior to 2000, the median rent is \$1.175.
 - ✓ When considering only three-bedroom units (64) built since 2000, the median rent is \$1,880.

The newer units that have been built since 2000 have greater amenities and therefore, typically, significantly higher rents (however, overall vacancy does not seem to be impacted by these higher rents).

Over the eleven-year period 2001-2011, median rents have increased 10.5% for one-bedroom units, 13.1% for two-bedroom units, and 18.7% for three-bedroom units.

The attached tables provide results of the recent survey, as well as historical rental data:

- Table 4 Comparison of Median Rent Levels October 1, 2011 Overall Units vs. Pre-2000 and Post-2000 Units
- Table 5 Comparison of Median Rent Levels All Units 10/1/01 10/1/11 By Bedroom Size
- Table 6 Rental Market Survey Historical Median Rents for Apartments 10/1/01 10/1/11

TABLE 4

COMPARISON OF MEDIAN RENT LEVELS – OCTOBER 1, 2011

OVERALL UNITS VS. PRE-2000 AND POST-2000 UNITS

BY BEDROOM SIZE

	<u> 10/11 – Overall</u>	<u>Pre-2000</u>	Post-2000
One Bedroom Median Rent	\$ 950	\$ 945	\$1,215
Two Bedroom Median Rent	\$ 1,103	\$ 1,050	\$1,465
Three Bedroom Median Rent	\$1,300	\$1,175	\$1,880

TABLE 5

COMPARISON OF MEDIAN RENT LEVELS ALL UNITS 10/1/01 - 10/1/11 BY BEDROOM SIZE

	<u>10/01</u>	<u>10/02</u>	<u>10/03</u>	<u>10/04</u>	<u>10/05</u>	<u>10/06</u>	<u>10/07</u>	<u>10/08</u>	<u>10/09</u>	<u>10/10</u>	<u>10/11</u>	<u>% change</u> 2010-2011
One Bedroom Median Rent	\$860	\$865	\$870	\$875	\$900	\$950	\$953	\$920	\$947	\$925	\$950	2.6%
Two Bedroom Median Rent	\$975	\$995	\$995	\$1,000	\$999	\$1,095	\$1,095	\$1,105	\$1,125	\$1,120	\$1,103	(1.6%)
Three Bedroom Median Rent	\$1,095	\$1,150	\$1,150	\$1,103	\$1,245	\$1,195	\$1,375	\$1,250	\$1,400	\$1,335	\$1,300	(2.7%)

TABLE 6

RENTAL MARKET SURVEY-OCTOBER 1, 2011 HISTORICAL MEDIAN RENTS FOR APARTMENTS

	OCT '01	OCT '02	OCT '03	OCT '04	OCT '05	OCT '06	OCT '07	OCT '08	OCT '09	OCT '10	OCT '11
1 Bedroom											
Median Rent No. Surveyed	\$860 1,715	\$865 1,846	\$870 1,845	\$875 1,601	\$900 1,860	\$950 1,864	\$953 1,798	\$920 1,901	\$947 1,902	\$925 1,936	\$950 1,906
2 Bedroom											
Median Rent No. Surveyed	\$975 2,672	\$995 2,547	\$995 2,424	\$1,000 2,052	\$999 2,731	\$1,095 2,565	\$1,095 2,658	\$1,105 2,842	\$1,125 2,809	\$1,120 2,982	\$1,103 2,829
3 Bedroom											
Median Rent No. Surveyed	\$1,095 189	\$1,150 176	\$1,150 151	\$1,103 121	\$1,245 177	\$1,195 197	\$1,375 170	\$1,250 179	\$1,400 194	\$1,335 172	\$1,300 164

	% Increase/Decrease 2010-2011	% Increase/Decrease 2001-2011
One Bedroom	2.6%	10.5%
Two Bedroom	(1.6%)	13.1%
Three Bedroom	(2.7%)	18.7%